## BALANCE SHEET

At as 30 Sep 2010

Unit: VND

| A. |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 84,033,688,746 | 90,462,126,590 |
| I. Short-term liabilities | 310 |  | 84,024,597,841 | 90,462,126,590 |
| 1. Short-term borrowing and debts | 311 |  | 53,327,377,560 | 30,435,337,212 |
| 2-Trade accounts payable | 312 |  | 24,590,039,-17 | 51,454,323,300 |
| 3. Advances from customers | 313 |  | 1,412,597,274 | 4,962,942,454 |
| 4. Taxes and liabilities to State budget | 314 |  | 1,986,714,290 | 689,888,674 |
| 5. Payable to employees | 315 |  |  | 811,615,362 |
| 6. Payable expenses | 316 |  |  |  |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 2,707,869,500 | 1,588,010,417 |
| 10.-Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  |  | 520,009,171 |
| II. Long-term liabilities | 330 |  | 9,090,905 |  |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  | 338 |  | 9,090,905 |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 456,389,297,423 | 436,829,624,448 |
| I. Capital sources and funds | 410 |  | 456,389,297,423 | 436,829,624,448 |
| 1. Paid-in capital | 411 |  | 250,000,000,000 | 250,000,000,000 |
| 2. Capital surplus | 412 |  | 175,000,000,000 | 175,000,000,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | 814,163,869 |
| 7. Investment and development fund | 417 |  | 200,881,676 | 200,881,676 |
| 8. Financial reserve fund | 418 |  | 7,622,619,380 | 7,622,619,380 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 23,565,796,367 | 3,191,959,523 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 540,422,986,169 | 527,291,751,038 |

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 77,387,409,742 | 62,229,109,184 | 223,619,521,819 | 120,143,035,915 |
| 2. Deductions | 02 |  | 77,963,319 | 505,777,912 | 369,540,046 | 1,200,869,994 |
| 3. Net sales and services | 10 |  | 77,309,446,423 | 61,723,331,272 | 223,249,981,773 | 118,942,165,921 |
| 4. Cost of goods sold | 11 |  | 65,910,070,841 | 57,365,886,457 | 172,127,642,444 | 108,745,490,521 |
| 5. Gross profit | 20 |  | 11,399,375,582 | 4,357,444,815 | 51,122,339,329 | 10,196,675,400 |
| 6. Financial income | 21 |  | 66,806,236 | 976,537,103 | 1,978,810,255 | 2,992,720,174 |
| 7. Financial expenses | 22 |  | 2,856,880,758 | 706,526,822 | 7,065,332,028 | 1,464,570,621 |
| Include: Interest expense | 23 |  | 1,205,398,789 | 618,900,341 | 2,802,842,475 | 996,430,341 |
| 8. Selling expenses | 24 |  | 4,344,696,519 | 2,613,119,515 | 12,741,250,775 | 5,104,725,690 |
| 9.-General \& administrative expenses | 25 |  | 3,817,885,963 | 4,654,386,719 | 10,666,104,798 | 12,875,115,276 |
| 10. Net operating profit | 30 |  | 446,718,578 | $\mathbf{( 2 , 6 4 0 , 0 5 1 , 1 3 8 )}$ | 22,628,461,983 | (6,255,016,013) |
| 11. Other income | 31 |  | 295,538,339 | 3,457,488,550 | 363,344,224 | 8,337,030,352 |
| 12. Other expenses | 32 |  | 361,023,135 | 239,228,868 | 516,315,186 | 532,017,252 |
| 13. Other profit | 40 |  | (65,484,796) | 3,218,259,682 | (152,970,962) | 7,805,013,100 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 381,233,782 | 578,208,544 | 22,475,491,021 | 1,549,997,087 |
| 16. Current corporate income tax expenses | 51 |  | 31,887,225 |  | 2,101,654,177 |  |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 349,346,557 | 578,208,544 | 20,373,836,844 | 1,549,997,087 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  | 14 | 23 | 815 | 62 |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 210,839,790,574 | 162,650,938,714 |
| 2. Cash paid for supplier | 02 |  | (207,260,812,128) | (162,973,847,662) |
| 3. Cash paid for employee | 03 |  | (16,887,537,195) | $(9,811,651,921)$ |
| 4. Cash paid for interest | 04 |  | $(2,802,842,475)$ | (996,430,341) |
| 5. Cash paid for corporate income tax | 05 |  | ------------ | ------------ |
| 6. Other receivables | 06 |  | 7,739,474,460 | 20,544,138,185 |
| 7. Other payables | 07 |  | (39,184,725,834) | (36,042,901,895) |
| Net cash provided by (used in) operating activities | 20 |  | (47,556,652,598) | (26,629,754,920) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (8,276,079,453) | (29,996,497,484) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (2,500,000,000) | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 2,500,000,000 | 6,900,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 626,919,428 | 1,919,850,430 |
| Net cash used in investing activities | 30 |  | (7,649,160,025) | (21,176,647,054) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 80,899,118,190 | 44,617,642,678 |
| 4. Cash paid to principal debt | 34 |  | (58,667,148,281) | (10,034,300,000) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | - | - |
| Net cash (used in) provided by financing activities | 40 |  | 22,231,969,909 | 34,583,342,678 |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | (32,973,842,714) | (13,223,059,296) |
| Cash and cash equivalents at beginning of year | 60 |  | 38,503,729,349 | 40,258,065,219 |
| Influence of foreign exchange fluctuation | 61 |  | 84,803,864 |  |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 |  | 5,614,690,499 | 27,035,005,923 |

