## **BALANCE SHEET**

At as 30 Sep 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		265,780,351,390	256,570,540,555
I. Cash and cash equivalents	110		5,614,690,499	38,503,729,349
1. Cash	111		5,614,690,499	20,953,729,349
2. Cash equivalents	112			17,550,000,000
II. Short-term financial investments	120		11,327,894,837	1,811,796,837
1. Short-term investments	121		11,971,929,837	1,902,998,837
2. Provision for devaluation of short-term security investments	129		(644,035,000)	(91,202,000)
III. Receivables	130		130,947,764,759	119,231,860,322
Trade accounts receivables	131		94,853,742,036	88,774,612,633
2. Advances to suppliers	132		34,634,296,037	29,945,642,274
3. Short-term internal receivables	133			
Receivable in accordance with contracts in progress	134			
5. Other receivables	135		1,459,726,686	511,605,415
6. Provision for short-term bad receivables	139			
IV. Inventories	140		106,209,247,809	90,424,300,728
1. Inventories	141		106,209,247,809	90,424,300,728
2. Provision for devaluation of inventories	149			
V. Other short-term assets	150		11,680,753,486	6,598,853,319
Short-term prepaid expenses	151		1,417,189,779	114,583,960
2. VAT deductible	152		1,079,303,696	439,924,903
3. Tax and accounts receivable from State budget	154			301,081,865
4. Other short-term assets	158		9,184,260,011	5,743,262,591
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		274,642,634,779	270,721,210,483
I. Long-term receivables	210		-	-
Long-term receivables from customers	211			
Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		178,172,442,433	265,128,174,336
1. Tangible fixed assets	221		126,576,534,587	134,495,021,063
- Historical cost	222		203,629,205,772	201,377,141,547
- Accumulated depreciation	223		(77,052,671,185)	(66,882,120,484)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		169,407,699	91,518,720,145
- Historical cost	228		515,499,099	91,747,086,775
- Accumulated depreciation	229		(346,091,400)	(228,366,630)
Construction in progress expenses	230		51,426,500,147	39,114,433,128
III. Property investment	240		91,264,345,758	55,457,504
- Historical cost	241		91,382,917,184	151,329,508
- Accumulated depreciation (*)	242		(118,571,426)	(95,872,004)
IV. Long-term financial investments	250		2,055,375,000	2,055,375,000
Investment in subsidiaries	251			
Investment in joint-venture	252			
Other long-term investments	258		2,055,375,000	2,055,375,000
Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		3,150,471,588	3,482,203,643
Long-term prepaid expenses	261	<b>T</b>	3,150,471,588	3,482,203,643
Deferred income tax assets	262			
3. Others	268			
VI. Goodwill	269			
TOTAL ASSETS	270		540,422,986,169	527,291,751,038

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance	
A. LIABILITIES (300= 310+330)	300		84,033,688,746	90,462,126,590	
I. Short-term liabilities	310	ΓΤ	84,024,597,841	90,462,126,590	
Short-term borrowing and debts	311	ΓΤ	53,327,377,560	30,435,337,212	
2. Trade accounts payable	312	ΓΤ	24,590,039,217	51,454,323,300	
3. Advances from customers	313	ΓΤ	1,412,597,274	4,962,942,454	
Taxes and liabilities to State budget	314		1,986,714,290	689,888,674	
5. Payable to employees	315			811,615,362	
6. Payable expenses	316				
7. Accounts payables	317				
Payable in accordance with contracts in progress	318	TT-			
9. Other short-term payables	319	TT-	2,707,869,500	1,588,010,417	
10. Provision for short-term liabilities	320				
11. Bonus and welfare fund	323	TT-		520,009,171	
II. Long-term liabilities	330	TT-	9,090,905	-	
Long-term accounts payables-Trade	331				
2. Long-term accounts payables-Affiliate	332	TT-			
3. Other long-term payables	333				
Long-term borrowing and debts	334				
5. Deferred income tax	335	TT-			
Provision for unemployment allowance	336				
7. Provision for long-term liabilities	337				
	338		9,090,905		
B. OWNER'S EQUITY (400= 410+430)	400		456,389,297,423	436,829,624,448	
I. Capital sources and funds	410		456,389,297,423	436,829,624,448	
Paid-in capital	411		250,000,000,000	250,000,000,000	
2. Capital surplus	412		175,000,000,000	175,000,000,000	
3. Other capital of owner	413				
4. Treasury stock	414				
Assets revaluation difference	415				
6. Foreign exchange difference	416			814,163,869	
7. Investment and development fund	417		200,881,676	200,881,676	
8. Financial reserve fund	418		7,622,619,380	7,622,619,380	
9. Other fund belong to owner's equity	419				
10. Retained profit	420		23,565,796,367	3,191,959,523	
11. Capital for construction work	421				
II. Budget sources	430		-	-	
2. Budgets	432				
Budget for fixed asset	433				
C. MINARITY INTEREST	439				
TOTAL RESOURCES	440		540,422,986,169	527,291,751,038	

## INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

T	Codo	Nata	Quart	er 3	Accumulation		
Items		Note	Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		77,387,409,742	62,229,109,184	223,619,521,819	120,143,035,915	
2. Deductions	02		77,963,319	505,777,912	369,540,046	1,200,869,994	
3. Net sales and services	10		77,309,446,423	61,723,331,272	223,249,981,773	118,942,165,921	
4. Cost of goods sold	11		65,910,070,841	57,365,886,457	172,127,642,444	108,745,490,521	
5. Gross profit	20		11,399,375,582	4,357,444,815	51,122,339,329	10,196,675,400	
6. Financial income	21		66,806,236	976,537,103	1,978,810,255	2,992,720,174	
7. Financial expenses	22		2,856,880,758	706,526,822	7,065,332,028	1,464,570,621	
Include: Interest expense	23		1,205,398,789	618,900,341	2,802,842,475	996,430,341	
8. Selling expenses	24		4,344,696,519	2,613,119,515	12,741,250,775	5,104,725,690	
9. General & administrative expenses	25		3,817,885,963	4,654,386,719	10,666,104,798	12,875,115,276	
10. Net operating profit	30		446,718,578	(2,640,051,138)	22,628,461,983	(6,255,016,013)	
11. Other income	31		295,538,339	3,457,488,550	363,344,224	8,337,030,352	
12. Other expenses	32		361,023,135	239,228,868	516,315,186	532,017,252	
13. Other profit	40		(65,484,796)	3,218,259,682	(152,970,962)	7,805,013,100	
14. Profit or loss in joint venture	45						
15. Profit before tax (50=30 + 40)	50		381,233,782	578,208,544	22,475,491,021	1,549,997,087	
16. Current corporate income tax expenses	51		31,887,225		2,101,654,177		
17. Deferred corporate income tax expenses	52						
18. Profit after tax (60=50 - 51 - 52)	60		349,346,557	578,208,544	20,373,836,844	1,549,997,087	
18.1 Profit after tax of minorities	61						
18.2 Profit after tax of the parent company's shareholders	62		-	-	-	-	
19. EPS (VND/share)	70		14	23	815	62	

## **CASH FLOW STATEMENT**

Quarter 3/2010 (Direct method)

Unit: VND

_	Code		Accumulation Unit: VND		
Items 1		Note	Current year	Previous year	
		3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		210,839,790,574	162,650,938,714	
2. Cash paid for supplier	02		(207,260,812,128)	(162,973,847,662)	
3. Cash paid for employee	03		(16,887,537,195)	(9,811,651,921)	
4. Cash paid for interest	04	[	(2,802,842,475)	(996,430,341)	
5. Cash paid for corporate income tax	05		-	-	
6. Other receivables	06		7,739,474,460	20,544,138,185	
7. Other payables	07		(39,184,725,834)	(36,042,901,895)	
Net cash provided by (used in) operating activities	20		(47,556,652,598)	(26,629,754,920)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(8,276,079,453)	(29,996,497,484)	
2. Cash received from liquidation or disposal of capital assets and other long-term asset	22		-	-	
Cash paid for lending or purchase debt tools of other companies	23		(2,500,000,000)	-	
Withdrawal of lending or resale debt tools of other companies	24		2,500,000,000	6,900,000,000	
5. Cash paid for joining capital in other companies	25				
Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		626,919,428	1,919,850,430	
Net cash used in investing activities	30		(7,649,160,025)	(21,176,647,054)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:				-	
Cash received from issuing stock, other owners' equity	31				
Cash paid to owners equity, repurchase issued stock	32		-	-	
Cash received from long-term and short-term borrowings	33		80,899,118,190	44,617,642,678	
4. Cash paid to principal debt	34		(58,667,148,281)	(10,034,300,000)	
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36		-	-	
Net cash (used in) provided by financing activities	40		22,231,969,909	34,583,342,678	
Net cash during the period (20+30+40)	50		(32,973,842,714)	(13,223,059,296)	
Cash and cash equivalents at beginning of year	60		38,503,729,349	40,258,065,219	
Influence of foreign exchange fluctuation	61		84,803,864		
Cash and cash equivalents at end of year (50+60+61)	70		5,614,690,499	27,035,005,923	